

# Why Telecom Expense Management (TEM)?

If you are questioning whether or not your enterprise needs telecom expense management software (tem software), ask yourself the following questions.

Is all of your telecom information in one central location?

What are the total costs of telecom expenditures across your entire company?

What percentage of your telecom invoices are incurring late charges penalties?

What are the contract rates for your telecom services and are you confident that this is what you are being invoiced for?

Are you taking advantage of all possible volume discounts? How many times a year are your telecom invoices audited?

Who in your organization has the time or expertise to go through every invoice from every telecom vendor line-by-line?

Could their time be better spent?

Who owns the telecom equipment throughout your organization? How are your telecom budgets monitored for efficiency?

Do you have guidelines in place for telecom usage?

Who can efficiently report telecom invoice problems to the right department?

Is there a system in place to optimize telecom related contracts and inventories?

On what information do you forecast future telecom expenses and how accurate is it?

Asentinel empowers you with the answers to all of these questions.

## Benefits of TEM

Your company will save at least 6-8% of your total telecom expenses.

You'll gain control of an expense that has, until now, spiraled out of your control on multiple fronts. Voice, data, inventory, contracts, usage - it's too much to humanly monitor.

You'll gain vital knowledge that allows you to take a more strategic approach to your telecom spending.

You'll see immediate savings from finding errors and overbillings on telecom invoices.

Considering that an average Fortune 500 company's total telecom expenses exceed \$116 million and that at least 10% of that is being wasted through inefficient telecom expense management, that's a significant amount. But you'll also have a "big picture" of your communications expenditures to help you strategize a wiser, more efficient telecom policy.

The bottom line - it makes good business sense.

