



Customer-focused technology-driven Telecom Expense Management (TEM)



Overview

Telecom Expense Management (TEM) is much more than paying telecom invoices with software, it is an active process of auditing and optimizing monthly, extracting value from every telecom dollar spent. At CommSouth, we provide comprehensive technology driven solutions that allow enterprises across the globe to manage every aspect of their telecom spend and inventory. Knowledge and visibility are the keys to effectively overseeing telecom and to realizing the potential savings buried within thousands of invoice line items. From managing your wireless, wireline, data and equipment assets to planning budgets and producing real-time Business Intelligence, CommSouth provides total telecom expense control.

Asentinel's TEM Solutions offer you:

Visibility: Asentinel serves as your central repository for all telecom assets, invoices, orders and reports, giving you total visibility into your telecom lifecycle.

Configurability: We're adaptable to any requirement and configure the application specifically to your environment, infrastructure, hierarchy, terminology, etc.

Seamless Integration: Easy to use, Asentinel eliminates the need to use multiple applications to manage your telecom lifecycle by integrating with your A/P, GL and HR systems. Within Asentinel, you can issue disputes to vendors, work orders for new service, and even assign tasks.

Flexibility: Whether you choose a Customer-Hosted or a SaaS deployment; a self-managed solution, managed or professional services or a complete outsourcing solution, Asentinel is aligned with your requirements.

Technology: Our use of technology to drive efficiency, reduce cycle time and reduce human intervention is second to none.

Transparency: You can track all activities performed on your behalf with Asentinel 6.0, creating transparency for Managed Services customers.



Four reasons global enterprises look to Asentinel for their TEM solutions:

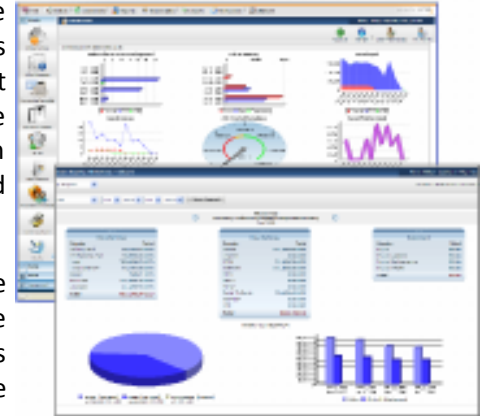
- ✓ Asentinel's installations are **faster than Best-in-Class**.
- ✓ Asentinel provides customers with **savings 5 percent above their projected budgets**, far surpassing Best-in-Class results.
- ✓ Asentinel's customers save **6 to 8.7 percent more than Best-in-Class TEM provider** results.
- ✓ Asentinel's customers' **loyalty exceeds Best-in-Class**.

Source: Aberdeen Group

Asentinel

There is an inside joke at Asentinel: if we have to do it more than twice, we automate it. We tirelessly look for ways to make telecom expense management as efficient as possible by automating many tasks and finding the best ways to streamline redundant processes. That's why Asentinel is such a robust TEM software solution, serving as the foundation of all the services we provide. But automated doesn't mean complicated at Asentinel. We understand that technology is most willingly adopted when it is user-friendly. Our application is just that...intuitive and user friendly.

Asentinel is our patented comprehensive TEM application, encompassing the entire lifecycle of wireless, wireline, data and equipment assets, invoices, orders and the associated Business Intelligence. Asentinel's highly configurable interface provides the tools to report on assets in real time, validate correct inventory, ensure the correct services are ordered, and close the gap between provisioning, inventory, contract compliance and invoice management. The solution is available configured as an ASP Asentinel-hosted solution or as a Customer-hosted solution model.



Utilize reports for real-time Business Intelligence with Asentinel.

Managed Services

Let CommSouth's team of telecom experts handle any and every aspect of your telecom expense management program. We



We'll support your team or be your team.

can reinforce your team or serve as your complete telecom, billing and dispute management team. Asentinel can provide these managed services a la carte or as a complete Business Process Outsourcing (BPO) solution: inventory management, expense management, dispute resolution, contract management, service optimization and TouchFree™ Managed Services. All services are powered by Asentinel

Professional Services

From historical audits to contract negotiations, our one-time professional services can kickoff your TEM program or be an add-on geared to identify further efficiencies after implementation. Asentinel provides the following a la carte options to accelerate optimization of their telecom programs: benchmarking, contract negotiation, historical audit, inventory build / validation, network optimization, service optimization and staff augmentation.



Unlock significant savings with one-time professional services

Wireless Expense Management (WEM)

Take control of wireless with Asentinel's WEM solution set. Wireless invoices are landmines of extra charges and hidden fees that can be easily spotted and disputed with Asentinel. The application also provides visibility of current usage and spending, giving you the Business Intelligence to optimize plans and renegotiate rates. Our managed and professional services team can streamline all of your wireless processes from initial provisioning to end-of-life retirement. Services include eProcurement, help desk, BES support, optimization, policy management and fulfillment / kitting.



Full wireless lifecycle management